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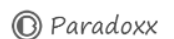
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Exam : **AP-221**

Title : Process Automation
Accredited Professional

Vendor : Salesforce

Version : DEMO

NO.1 A Salesforce Administrator wants to display an error message if a flow fails for the running user. How would the Administrator configure this in a Flow?

- A. Use conditional highlighting to display text if the Flow has failed.
- B. Select uncategorized under Actions to configure a pop-up.
- C. Download an App from the AppExchange.
- D. Use the fault path to display the error and draw the fault connector to a Screen element with Display Text field.

Answer: D

NO.2 Which three actions can a business analyst take with a process action?

- A. Submit the record for approval.
- B. Send email and/or Post to Chatter.
- C. Import field values from another record and merge them with the record that started the process.
- D. Create and update the record that started the process or any related record.
- E. Export up to 3 resources that are currently being used in the flow or process.

Answer: A,B,D

NO.3 How many active versions of a flow can you have at a given time?

- A. Unlimited
- B. 5
- C. 1
- D. 10

Answer: C

NO.4 What does a RecordAction do?

- A. A RecordAction associates an action with a flow or quick action.
- B. A RecordAction associates the Actions and Recommendations component with a flow or quick action.
- C. A RecordAction associates a record with the Actions and Recommendations component.
- D. A RecordAction associates a flow or quick action with a record.

Answer: D

NO.5 Which global variable contains the record's values immediately before the flow runs?

- A. \$Flow
- B. \$Record
- C. \$PRIORVALUE Formula Field
- D. \$Record__Prior

Answer: D

NO.6 Universal Containers (UC) wants to prevent their customers' assist records from being visible to the sales users of another business group in the org. Can UC accomplish this?

- A. Use Apex Trigger
- B. Use Lightning Flow

- C. Use Process Builder
- D. Use Dynamic Form

Answer: A

NO.7 What's the difference between the Run and Debug buttons in Flow Builder?

- A. The Run button is available only for active flows.
- B. Only the Run function tests the intent of the flow.
- C. The Debug button automatically fixes issues in the flow.
- D. The Debug button displays details for debugging the flow.

Answer: D

NO.8 Universal Containers (UC) has two business groups that have unique stages in the selling process. What should UC use to implement?

- A. Use Lightning Flow
- B. Use Record Type
- C. Page Layout
- D. Use Opportunity Stages

Answer: B

NO.9 Which three options are appropriate to distribute as a flow in a Site or a Portal instead of a Salesforce org?

- A. A survey to collect feedback on new products.
- B. A guided script for service reps to follow when customers lose their credit card.
- C. An interest form for an upcoming conference.
- D. A partner-sourced lead conversion wizard for internal Sales team.
- E. A new product registration form.

Answer: A,C,E

NO.10 Universal Containers wants to migrate all of its existing workflow rules to flows. Which two options are available to the Administrator to convert existing rules into flows?

- A. Migrate to Flow tool
- B. Manual conversion
- C. Convert to Flow API version 2 or higher
- D. Flow Conversion AppExchange App

Answer: A,B

NO.11 What key feature was introduced in the Spring '21 release that helps with identifying performance issues in Flows and Processes?

- A. Stagger and Throttle plug-ins for Flows
- B. Accurate measure of the CPU time consumption of Flows and Processes
- C. Black run-as access for Processes
- D. Optimizer plug-in for Flows and Processes

Answer: B

NO.12 Which three Screen Flow components are provided by Salesforce?

- A. Phone number
- B. File Upload
- C. URL
- D. Animations
- E. MIME Image

Answer: A,B,C

NO.13 Which option can a flow designer use to find resources that are available in the flow?

- A. Canvas in Flow Builder
- B. Elements tab in Flow Builder
- C. Manager tab in Flow Builder
- D. Button Bar in Flow Builder

Answer: C

NO.14 Universal Containers (UC) would like to log a call for a given incident. UC would like to use Salesforce functionality to support the call logging process, allowing internal users to enter call information quickly and easily outside of Salesforce. UC has recently purchased Slack. What solution should the UC Administrator consider?

- A. Enable Slack Bot for Service in Setup
- B. Configure the incident call logging Screen Flow to launch from a Slack action
- C. It is not possible to enter call logging information in Salesforce from an external system
- D. Download "Slack Plus" app from AppExchange and install for all users

Answer: B

NO.15 An Administrator is creating a login flow for a new application that will be deployed on Salesforce. They need to create a login screen with input fields and then create an automation logic to help validate the credentials and access. What is the right design for this solution?

- A. Leverage Process Builder with Workflow rules for displaying the input fields and for handling the post login logic and process.
- B. Leverage Screen Flow for displaying the input fields and custom Apex triggers for the post login logic and process.
- C. Leverage Screen Flow for displaying the input fields and Autolaunched Flow for handling the post login logic and process.
- D. Leverage Screen Flow for displaying the input fields and for handling the post login logic and process.

Answer: D

NO.16 Which standard feature has a primary purpose in helping with identifying performance bottlenecks?

- A. Stagger and Throttle plug-ins for Flows
- B. Blacktab run-as access for Processes

- C. Optimizer plug-in for Flows and Processes
- D. Raise a case with Salesforce Support
- E. Accurate measure of the CPU time consumption of Flows and Processes

Answer: E

NO.17 Ursa Major Solar (UMS) is evaluating Salesforce for automating its mutual business processes. What should UMS keep in mind?

- A. Salesforce automation tools are not supported in Salesforce Lightning.
- B. Salesforce automation tools are currently not supported in Microsoft Internet Explorer.
- C. Salesforce automation tools are not available in Salesforce Developer Edition.
- D. Salesforce automation tools cannot update records for which OWD is Public.

Answer: B